

**Lana S. Nino, CPA, MSBA**  
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## **SUMMARY**

Seasoned financial educator and executive possessing twenty-five years of combined academic and business experience. Experience includes progressive public accounting and industry experience at private and publicly traded companies rising to senior executive positions. Experience and education are augmented by Certified Public Accountant (CPA) and Certified Information Systems Audit (CISA) certifications.

## **EDUCATION**

- University of California, Riverside, Doctoral Candidate (Anticipated: June 2012), Higher Education with a focus on Business Education
- Advanced Executive Program, Northwestern University, Illinois, Kellogg Graduate School of Management, July 2000.
- Masters of Science, Business Administration, California State University, Pomona, 1991
- Education Credential, California State University of San Bernardino, 1989
- Bachelors of Science, Business Administration, California State University, Long Beach, 1984

## **CERTIFICATIONS**

- Certified Public Accountant (CPA), January 1988. Member of the California Society of CPAs
- Certified Information Systems Auditor (CISA), March 1994. Member of the Information Systems Audit Association

## **PUBLICATIONS**

Nino, L. S. (2011). *Historical and Ideological Challenges in Business Education, American Journal of Business Education, Vol.4, No.1*

Nino, L. S. (2010). *Literature Review of Challenges in Business Education, The Business Review, Cambridge, Vol.16, No.1*

Nino, L. S. (2007). *Market Capitalization of Major Markets and the Progress of Adoption of the International Accounting Standards, The Business Review, Cambridge, Vol.9, No.1*

Decker, J., Duran, D. Nino, L. (2004), *A Grounded Design Approach for Outsourcing, The Business Review, Cambridge, Vol.2, No.2*

*Lana S. Nino*  
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## CONFERENCES

- 2010 American Educational Research Association Conference, Denver, Colorado**  
Presenter: Diversity Initiatives Based on Institutional Identity
- 2007 Economics & International Business Research Conference, Miami, Florida**  
Presenter: Market Capitalization of Major Markets and the Progress of Adoption of the International Accounting Standards
- 2006 Chinese American Scholars Association Conference, Slovakia**  
Presenter: Women: Feminism, Sexuality, and Equality in the Work Force
- 2005 Global Business and Finance Conference – Dublin, Ireland**  
Presenter: The Geopolitical Impact on the International Accounting Standards
- 2004 The International Business and Technology Research Conference – Las Vegas, NV**  
Presenter: A Grounded Design Approach for Outsourcing
- 2004 Global Business and Finance Conference – Las Vegas, NV**  
Discussant – Board Structure and the Interdependence of Corporate Governance Mechanisms
- 2003 Web CT Conference – San Diego, CA**  
Panel Participant – Spreading Technology in Traditional Research Institutions

## EMPLOYMENT CHRONOLOGY-HIGHER EDUCATION

### **Whittier College (Assistant Professor) (2002-Present)**

*Nationally recognized private liberal arts college*

- Responsible for the development and enhancement of the Accounting concentration within the Business Administration department
- Member of Educational Policies Committee
- Participant in the coordination of the Fourteenth Executive Leader Luncheon
- Established use of Web CT for selected accounting courses

### **CLASSES TAUGHT:**

Financial Accounting, Managerial Accounting, Intermediate Accounting, Accounting Information for Decision Making, Accounting Information Systems, Federal Taxation

### **University of La Verne (Adjunct Instructor) (2002-2005)**

*A liberal arts college with wide course business offerings*

Taught various accounting courses at the graduate and undergraduate level

### **Whittier College (Visiting Instructor) (1990 - 1992)**

*Adjunct Professor for Management Information Systems (MIS) and Accounting for a private liberal arts college.*

- Developed new curriculum for new course offerings in Accounting and MIS
- Developed teaching programs that included hands on accounting applications computer projects
- Prepared course plans for various Accounting and MIS courses

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## **EMPLOYMENT CHRONOLOGY-BUSINESS**

### ***Metric Products, Inc. (Consulting Project) (2003-2004)***

*A 50-year-old company that specializes in manufacturing and retailing intimate apparel OEM products.*

- Responsible for establishing financial and managerial controls for outsourced plants in Mexico, India, and Honduras
- Established a financial reporting package for the Board of Directors and top management that standardized weekly and monthly reporting requirements to the corporate office
- Worked with outside auditors to complete review of financial statements
- Managed the implementation of a cost accounting system that included bills of material and inventory module for over 1000 various products/skus
- Compared costing reports of various international plants and summarized results

### ***PacifiCare Health Systems, Inc. (Consulting Project) (2002-2003)***

*Fortune 50 company and a national health care provider.*

- Assisted in the process of outsourcing the company's nation-wide information system functions to IBM and Keane. The outsourcing contract covered ten-year agreements with over \$1.2 billion of cost
- Led a financial team of over twelve financial analysts and senior financial analysts in the process of developing a budget post the outsourcing transaction
- Assisted in the development of a five-year business strategic plan that was submitted to the corporate office
- Started the implementation of the new outsourcing procedures for hardware and software services for all the PacifiCare division

### ***Entrada Networks, Inc. (Vice President Chief Financial Officer – Reported to the CEO) (2001-2001)***

*Publicly traded technology company in development and sales of Storage Area Networks transport systems over optical and IP Networks. Product is primarily sold via original equipment manufacturers (OEM) to fortune 500 firms.*

- Obtained a \$5 million credit facility with Silicon Valley Bank to improve liquidity of company
- Developed company's business plan for investors and bankers
- Set up the SEC reporting function and completed the quarterly and annual filings
- Communicated with Wall Street analysts and industry research analysts
- Interfaced with Board of Directors and developed an informative board packet

### ***ProShot, Inc. (Vice President, Chief Financial Officer – Reported to the CEO) (1996-2000)***

*Technology company that develops wireless GPS hardware and software products to the golf industry. Product is primarily sold via nationwide sales force and international distributors.*

Responsible for all aspects of financial and general management that includes the following:

- Completed several private placements raising over \$22 million to support the growth of the company (private placements included road show with top investment bankers, preparation of a formal prospectus, in addition to extensive due diligence with investors)
- Established over \$20 million of equipment lease financing lines with major financing companies such as Newcourt Financial and ORIX Capital, Textron, and the Associates
- Established and managed international distributors in Europe and Australia

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- Responsible for company operations including manufacturing and production
- Developed two vital strategic relationships to the company
- Developed several models of five-year business plans, projecting new lines of revenue, financial planning, operating expenses, and company capitalization assuming an exit strategy
- Completed two acquisitions of other companies in the industry

**Clothestime, Inc. (Director of Financial Systems, Audit and Controls – Reported to the President)**  
(1994 – 1996)

*Publicly held company. Retailer of over 500 stores specializing in women's apparel.*

- Established the five-year strategic plan teaming with the President and top management
- Assisted President and CFO in reporting to Wall Street Analysts and financial community
- Supervised the development of an online financial system that monitored department budgets for all cost centers and stores within the company
- Prepared and reviewed SEC quarterly and annual reports
- Prepared an audit program cover for different areas of financial and audit risk
- Established detailed audit procedures to complete different audits including inventory management, distribution, financial reporting, stores, and loss preventions, etc.

**American Retail Group (ARG) - Millers Outpost (Accounting and Audit Manager)**  
(1992 - 1994)

*Large retailer of over 200 stores specializing in casual and sports clothing.*

- Interfaced with Vice Presidents to set strategy, establish controls, cut costs, and improve efficiency
- Interacted with external auditors, financing committees, and management of the parent company.

**American Retail Group (ARG) - Millers Outpost (Accounting and Audit Manager)**  
(1992 - 1994), continued from prior page

- Supervised the preparation of the Consolidated Financial Statements, also was responsible for the preparation of the tax provision and tax planning and interfaced with external auditors for facilitating the completion of the year-end audit
- Assisted in the financial management of new store openings namely “Levi Outlets”

**Eadie & Payne CPAs (Senior Accountant) (1988 -1990)**

*Company business: CPA firm specializing in mid-size and small businesses.*

- Supervised entire auditing engagement for clients
- Engagement included year-end audit, tax planning, tax preparation, and special projects
- Specialized in manufacturing, construction, and retail firms
- Supervised staff, effectively managed audit budgets, and met all deadlines

**Arthur Andersen & Company (Senior Accountant) (1984-1987)**

*Worldwide audit and tax firm.*

- Conducted various audit engagements and the review of SEC reporting for publicly held clients
- Prepared and reviewed tax returns for clients
- Promoted to senior accountant in 1986 in the Small Business Department
- Lead a variety of audits for a manufacturing, technology, and retail firms
- Effectively used various software packages to perform analysis and projections for clients

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## **BOARD AFFILIATIONS**

- Board of Directors Member, Intercommunity Counseling Center, Whittier, California (2007-2010)
- Board of Directors Member, Real-Time Ordering, Fullerton, California (2008-2011)

## **FELLOWSHIPS & AWARDS**

- 2001 Entrada's Network award to attend NASDAQ's Conference on Investor Relations for publicly traded companies
- 2000 ProShot fellowship to attend the Advanced Executive Program at Kellogg School of Management
- 1998 ProShot fellowship to attend the Mergers and Acquisition Program at University of California, Los Angeles